

ESSENTIAL REWARDS AGREEMENT

This Essential Rewards Agreement is between you, the undersigned Applicant, and Young Living Essential Oils, LC ("Young Living"). By signing this agreement, you agree to the following:

1. Enrollment.

You may enroll in the Essential Rewards program online at www.youngliving.com or by contacting the Member Services Department using the contact information listed below. If you enroll over the phone, you must send a copy of this agreement to Member Services within 30 days of your enrollment. Failure to do so may result in the cancellation of your Essential Rewards membership and this agreement. Member Services Department address: 3125 W. Executive Parkway, Lehi, UT 84043 Phone: 801.371.3515 | Fax: 866.203.5666

2. Monthly Ordering.

You agree to place a minimum order of 50 PV (personal volume) in Young Living products to be sent to you or a Young Living Will Call location for pickup each month. Essential Rewards orders will replace any existing monthly order placed on your account. The products that you select will continue to be sent to the address listed every month as you have indicated, unless you make changes to your product selection via the Young Living Virtual Office at www.youngliving.org or by calling the Member Services Department.

3. Reduced Shipping.

Essential Rewards members get reduced shipping rates. Current Essential Rewards order shipping prices are maintained on the Virtual Office at www.youngliving.org. Shipping rates and discounts are subject to change without notice.

4. Essential Rewards Points.

Each month in which you purchase at least 50 PV of product via the Essential Rewards program, you will receive Essential Rewards points (herein "Points"). Points are awarded based on the amount of PV of your Essential Rewards order and the number of months that you have consecutively participated in the Essential Rewards program, based on the following schedule:

- a. First six consecutive months of participation: 10% of Essential Rewards order's PV
- b. Second six consecutive months of participation: 15% of Essential Rewards order's PV
- c. Thirteenth month and beyond: 20% of Essential Rewards order's PV

Young Living, in its sole discretion, reserves the right to modify the point calculation schedule without notice and for any reason. A current version of the point calculation schedule is posted on the Young Living Virtual Office.

5. Grace Month.

A grace month may be declared if, in a single month, you miss placing an order or if your order's PV falls below 50 PV. Only one grace month is available in a consecutive twelve-month period. In the month following a grace month, members can begin accumulating points at the same rate as before if they once again place Essential Rewards orders of at least 50 PV. This grace period applies only to Essential Rewards and not to commissions paid under the Young Living Compensation Plan.

6. Redeeming Points.

Points are redeemable after two consecutive months of participation and are valid toward full PV products only. Points are generally equal to one wholesale dollar and may not be used toward shipping and taxes.

While there is no limit to the number of points that can be earned on a monthly basis, a maximum of 350 points may be redeemed per month. Products purchased with Essential Rewards points are not eligible for personal or organizational volume. Points may be redeemed by contacting the Member Services Department.

7. Automatic Payment.

You authorize Young Living Essential Oils to debit your selected payment method to cover your autoship order, including the ordered products, shipping and handling, and sales tax. You acknowledge that first-time direct-debiting-arrangement (ACH) user's orders will be held for five days or until payment clears.

8. Payment Method.

You agree to provide and maintain a valid method of payment on your member account. Valid payment methods include a Visa, MasterCard, American Express, or Discover card number (along with the card's expiration date) or the required information to set up an ACH on your personal U.S. checking or savings account on the date identified.

9. Product Availability.

Specific products you have chosen to purchase through the Essential Rewards program may become unavailable. In such situations, Young Living will attempt to notify you of the change and will continue to send the remaining items. It is your responsibility to verify that the products in your order are available when shipped. You are responsible for maintaining your qualifying PV.

10. Pricing.

The price of the specific products you have chosen may change due to reformulations, improvements, or other reasons. When such price changes occur, Young Living will notify you of any pricing changes and, unless directed otherwise, will continue to send the products specified at the new price.

11. Order Cancellations and Returns.

Products you returned because of your failure to update your Essential Rewards order will be charged a 25% restocking fee. Cancellation or return of any Essential Rewards order forfeits all unused Essential Rewards points and resets your monthly participation in the program to zero.

12. Cancellation.

To voluntarily cancel your Essential Rewards enrollment, you must contact the Member Services Department. If you do not notify Member Services, your Essential Rewards order will continue to be shipped and your payment method charged. Your participation in the Essential Rewards program will be involuntarily cancelled without notice if (a) the credit card to which product purchases have been charged expires, is declined, is cancelled, or is otherwise terminated; or (b) payment via ACH from a U.S. checking or savings account is returned unpaid. Cancellation for any reason forfeits all unused Essential Rewards points and resets your monthly participation in the program to zero.

13. Miscellaneous.

In the event any court of competent jurisdiction declares any portion of the Agreement to be invalid, the remainder of the Agreement will not be invalidated thereby but will remain in full force and effect. The Agreement constitutes the entire agreement between you and Young Living and supersedes all prior agreements; and no other promises, representations, guarantees, or agreements of any kind will be valid unless in writing and signed by both parties.