



# COMPENSATION PLAN

Enjoying  
Abundance

# Creating a Foundation

Young Living's compensation plan is designed to help you achieve abundance. The Rising Star Team Bonus is the blueprint to build a solid foundation that will lead you to success.

QUALIFICATIONS	DISTRIBUTOR		STAR	SENIOR STAR	EXECUTIVE
PV	50	100	100	100	100
OGV			500	2,000	4,000
PGV					
LEG x OGV					2 x 1,000

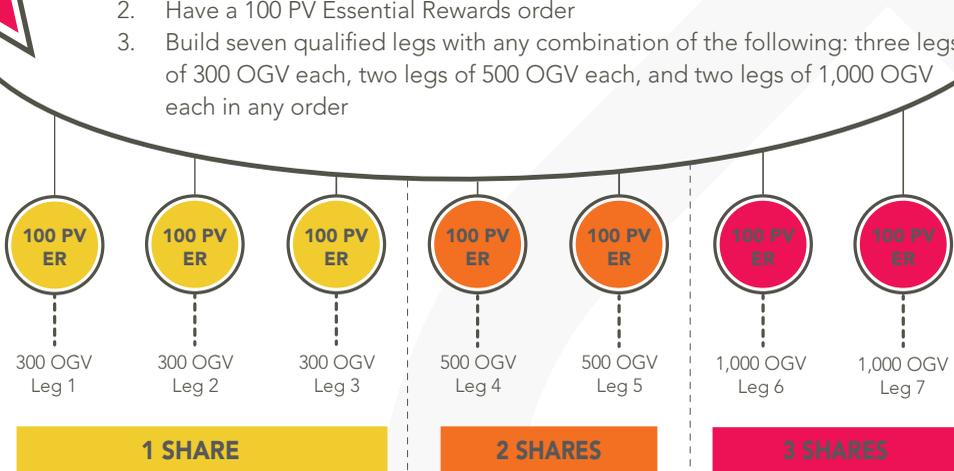
COMPENSATION	UNILEVEL COMMISSION PERCENTAGES				
LEVEL 1		8%	8%	8%	8%
LEVEL 2		5%	5%	5%	5%
LEVEL 3			4%	4%	4%
LEVEL 4				4%	4%
LEVEL 5					4%

## RISING STAR TEAM BONUS POOL

Only Stars, Senior Stars, and Executives are eligible to earn shares based on 1% of all Young Living's monthly commissionable sales. The amount paid to the Distributor is determined by the number of shares he or she earns.

Qualifications:

1. Paid as a Star, Senior Star, or Executive
2. Have a 100 PV Essential Rewards order
3. Build seven qualified legs with any combination of the following: three legs of 300 OGV each, two legs of 500 OGV each, and two legs of 1,000 OGV each in any order



TOTAL POSSIBLE SHARES = 6

The estimated average share value for the Rising Star Team Bonus is \$30-\$35 per share. This \$ USD amount is converted into £ Pounds Sterling in accordance with the exchange rate used by the Company at the time of conversion. For any queries regarding the Company's exchange rate, please contact our Customer Care Department.

# Building Your Business

Building on your foundation, you can now focus on helping others create their success.

QUALIFICATIONS	SILVER	GOLD	PLATINUM
<b>PV</b>	100	100	100
<b>OGV</b>	10,000	35,000	100,000
<b>PGV</b>	1,000	1,000	1,000
<b>LEG x OGV</b>	2 x 4,000	3 x 6,000	4 x 8,000

COMPENSATION	UNILEVEL COMMISSION PERCENTAGES		
<b>LEVEL 1</b>	8%	8%	8%
<b>LEVEL 2</b>	5%	5%	5%
<b>LEVEL 3</b>	4%	4%	4%
<b>LEVEL 4</b>	4%	4%	4%
<b>LEVEL 5</b>	4%	4%	4%

GENERATION COMMISSION PERCENTAGES			
<b>PERSONAL GENERATION</b>	2.5%	2.5%	2.5%
<b>GENERATION 2</b>	3%	3%	3%
<b>GENERATION 3</b>	3%	3%	3%
<b>GENERATION 4</b>		3%	3%
<b>GENERATION 5</b>			3%
<b>GENERATION 6</b>			
<b>GENERATION 7</b>			
<b>GENERATION 8</b>			

## DEFINITIONS

### **PV (Personal Volume)**

The total monthly volume of your personal orders

### **OGV (Organization Group Volume)**

The monthly volume of your entire organisation

### **PGV (Personal Group Volume)**

The monthly volume in an organisation, excluding any Silver or higher rank volume and any qualifying leg(s) volume

### **Leg x OGV**

The number of legs and the amount of monthly OGV required for each leg

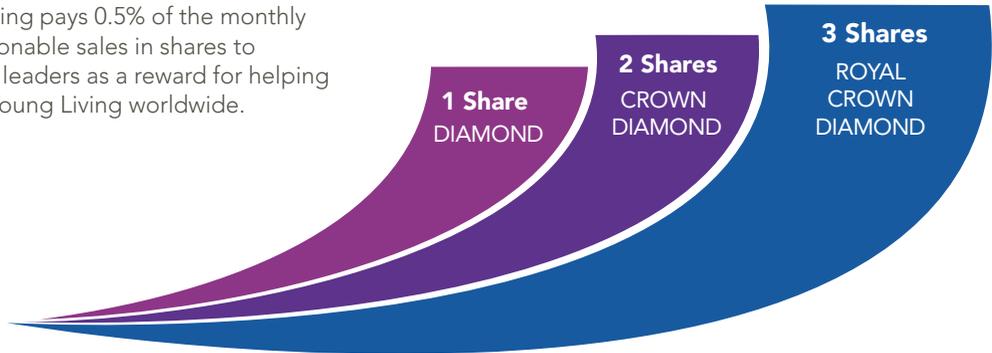


It is illegal for a promoter or a participant in a trading scheme to persuade anyone to make a payment by promising benefits from getting others to join a scheme. Do not be misled by claims that high earnings are easily achieved.



# Diamond Express Profit Sharing Pool

Young Living pays 0.5% of the monthly commissionable sales in shares to Diamond leaders as a reward for helping to build Young Living worldwide.



## Diamond Elite

Our new Diamond Elite program will help our most effective distributors teach and share the Young Living opportunity throughout the world. This innovative, by-invitation program will incentivise and give our leaders rewards and world recognition for their participation. Participants in both the Diamond Elite program and the Diamond Express Profit Sharing Pool may not count their activity within the Diamond Elite program toward profit-sharing qualification. For questions, please contact [diamondelite@youngliving.com](mailto:diamondelite@youngliving.com).

### VISIT YOUR VIRTUAL OFFICE FOR:

- Policies and Procedures
- Terms and Definitions
- PowerPoint of Compensation Plan
- Training Videos

For complete details, see Terms and Definitions, which is incorporated into and made a part of this Compensation Plan.

Comments or Suggestions?  
[youngliving.com/toolfeedback](http://youngliving.com/toolfeedback)  
Item number: 472008

# Additional Earning Opportunities

## FAST START BONUS

- Earn a generous 25% bonus, up to \$200\* each, on your new, personally enrolled Distributors' orders during the first three calendar months!
- Second-level enrollers earn 10%, up to \$80\* each, on the newly enrolled Distributors described above during the same time period!

## START LIVING KIT BONUS

- Earn a one-time \$25\* cash bonus when your new, personally enrolled Distributor orders a premium Start Living Kit! (Basic kits do not qualify.)

## RETAIL EARNINGS

- When you personally sponsor retail customers, you may earn the 24% difference between the retail and wholesale price for their orders.

\* This \$ USD amount is converted into £ Pounds Sterling in accordance with the exchange rate used by the Company at the time of conversion. For any queries regarding the Company's exchange rate, please contact our Customer Care Department.



Please contact:

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